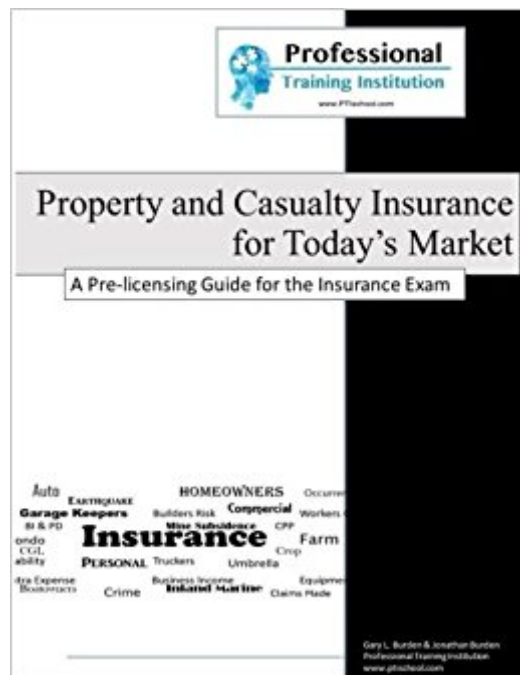


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Property & Casualty Insurance For Today's Market: A Pre-licensing Guide For The Insurance Exam



Synopsis

Professional Training Institution has been teaching insurance related topics since 1988. This book provides in depth information for those that are looking to learn more about insurance concepts or prepare for an insurance exam. In this book, one will find information that is ideal to those preparing for the licensing exam, trying to understand the world of insurance for themselves or as a reference book for those in the industry. We put insurance terms and concepts in an easy to understand language. Clear headings, bold key terms and good explanations make this book a user-friendly read. Each chapter includes a breakdown of key topics, numbers and sample questions. At the end of the book you will find two 100 question exams and glossary. Chapter 1 **Insurance Basics for Property and Casualty** Chapter 2 **Contract Law and Underwriting** Chapter 3 **Basics of Two Party Contracts** Chapter 4 **Basics of Third Party Coverage** Chapter 5 **Homeowners and Dwelling Policies** Chapter 6 **Personal Auto Policy** Chapter 7 **Miscellaneous Personal Policies** Chapter 8 **The Commercial Package Policy** Chapter 9 **Commercial Property Policy** Chapter 10 **Commercial General Liability** Chapter 11 **Commercial Crime** Chapter 12 **Equipment Breakdown or Boiler and Machinery** Chapter 13 **Commercial Auto** Chapter 14 **Commercial Inland Marine** Chapter 15 **Farms** Chapter 16 **Business Owners Policy** Chapter 17 **Miscellaneous Commercial Products** Chapter 18 **Practice Finals**

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Gary Burden has been in the insurance industry going on 40 years. His experience includes selling,

training and running an independent agency. In 1988, he began Professional Training Institution which specializes in writing and teaching continuing education and pre-licensing classes for the insurance industry. In September of 2010, Gary was joined by his son, Jonathan, who assumed the responsibility of teaching and overseeing the pre-licensing curriculum. Together, in 2010 Gary and Jonathan created their own pre-licensing manuals for both Life and Health as well as Property and Casualty.

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